

Name _____

Date _____

Instructions: Notice each box and each group of words below. For each group, ask yourself which words are **MOST** and which words are **LEAST** like you. Do not choose what you want to be or what others think you are, but what you really are in **real** life.

In **each box**, place an **“M”** next to the group of words that are **MOST** like you and place an **“L”** next to the group of words that are **LEAST** like you. Pick the group of words that best describes you, but place **ONLY ONE “M”** and **ONLY ONE “L”** in **EACH BOX**.

Notice in the example how the box contains **one “M”** and **one “L”**.

(Tip – Pick work or home life and stick with it)

EXAMPLE:

<input type="checkbox"/> M Kind, Nice, Caring
<input type="checkbox"/> Proper, Formal
<input type="checkbox"/> L Demanding, Asserting
<input type="checkbox"/> Outgoing, Active

<input type="checkbox"/> Outgoing, Active <input type="checkbox"/> Firm, Strong <input type="checkbox"/> Law-abiding, Conscientious <input type="checkbox"/> Gentle, Soft, Humble	<input type="checkbox"/> Content, Satisfied <input type="checkbox"/> Compliant, Goes by book <input type="checkbox"/> Brave, Adventurous <input type="checkbox"/> Enthusiastic, Influencing	<input type="checkbox"/> Controlling, Taking charge <input type="checkbox"/> Merciful, Sensitive <input type="checkbox"/> Pondering, Wondering <input type="checkbox"/> Persuading, Convincing
<input type="checkbox"/> Conservative, Inflexible <input type="checkbox"/> Delightful, Pleasant <input type="checkbox"/> Peaceful, Calm <input type="checkbox"/> Convinced, Cocky	<input type="checkbox"/> Determined, Optimistic <input type="checkbox"/> Entertaining, Clowning <input type="checkbox"/> Shy, Mild <input type="checkbox"/> Competent, Does Right	<input type="checkbox"/> Timid, Soft spoken <input type="checkbox"/> Systematic, Follows plan <input type="checkbox"/> Industrious, Hard working <input type="checkbox"/> Smiling, Happy
<input type="checkbox"/> Decisive, Sure, Certain <input type="checkbox"/> Friendly, Cordial, Popular <input type="checkbox"/> Careful, Cautious <input type="checkbox"/> Obedient, Submissive	<input type="checkbox"/> Contemplative, Thinker <input type="checkbox"/> Diplomatic, Peacemaking <input type="checkbox"/> Admirable, Elegant <input type="checkbox"/> Winner, Competitive	<input type="checkbox"/> Outspoken, Opinionated <input type="checkbox"/> Inducing, Charming <input type="checkbox"/> Inventive, Imaginative <input type="checkbox"/> Hospitable, Enjoys company
<input type="checkbox"/> Considerate, Thoughtful <input type="checkbox"/> Forceful, Strong-willed <input type="checkbox"/> Hyper, Energetic <input type="checkbox"/> Perfectionist, Precise	<input type="checkbox"/> Steady, Dependable <input type="checkbox"/> Talkative, Verbal <input type="checkbox"/> Challenging, Motivating <input type="checkbox"/> Accurate, Exact	<input type="checkbox"/> Zealous, Eager <input type="checkbox"/> Quiet, Reserved <input type="checkbox"/> Organized, Orderly <input type="checkbox"/> Exciting, Spirited
<input type="checkbox"/> Will do without, self controlled <input type="checkbox"/> Will buy on impulse <input type="checkbox"/> Will wait, No pressure <input type="checkbox"/> Will spend what I want	<input type="checkbox"/> Cool and Collected <input type="checkbox"/> Happy, Carefree <input type="checkbox"/> Pleasing, Kind <input type="checkbox"/> Bold, Daring	<input type="checkbox"/> Rules need to be challenged <input type="checkbox"/> Rules make it fair <input type="checkbox"/> Rules make it safe <input type="checkbox"/> Rules make it boring
<input type="checkbox"/> Want new opportunities <input type="checkbox"/> Want more authority <input type="checkbox"/> Want safety and security <input type="checkbox"/> Want clear directions	<input type="checkbox"/> A good listener <input type="checkbox"/> A good analyzer <input type="checkbox"/> A good encourager <input type="checkbox"/> A good delegator	<input type="checkbox"/> Please other, team player <input type="checkbox"/> Animated, laugh out loud <input type="checkbox"/> Courageous, Bold <input type="checkbox"/> Correct, Exact

FOR OFFICE USE ONLY

M

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L

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